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Rental Tier A 215+ Units *Winners will be the top 10%

Rental Tier A - 215 units+			
Name	Community Name	Move-Ins	
Britney Mitchell	RICHMOND PLACE SENIOR LIVING	36	
Ngaio Birkhead	CLARENDALE ARCADIA	33	
Nicole Greco	DELANEY AT THE GREEN, THE	26	
Carol Morris	ROSE SENIOR LIVING AVON	24	
Elizabeth Bartleman	CLARENDALE SIX CORNERS	24	
Julie Mitchell	CLARENDALE OF CHANDLER	23	
Loretta Marino	BELLINGHAM AT WEST CHESTER	23	
Tammy Holzer	HEARTHWOOD SENIOR LIVING	23	
Jessica Tucker	CLARENDALE OF CHANDLER	22	
Lauren Pille	CLARENDALE ARCADIA	21	
Jennifer Fazio	DELANEY OF BRIDGEWATER, THE	20	
Donna Rachlin	BELLINGHAM AT WEST CHESTER	19	
Janet Aldridge	WINDSOR AT CELEBRATION	19	
Jessica Mitchell	RICHMOND PLACE SENIOR LIVING	19	
Patrick Gilbertson	HARBOUR VILLAGE	19	
Linda Parker-Eaton	CLARENDALE SIX CORNERS	17	
Beatriz Pedroza	CLARENDALE SIX CORNERS	15	
Linda Marre	ROOSEVELT AT SALT CREEK, THE	15	
Lori Krueger	DANBERRY AT INVERNESS	15	
Alexandra Caldwell	CLARENDALE OF ST. PETERS	14	
Cassandra Calwell	AMAVIDA AT LAKES PARK	13	
Dayna Alford	ASBURY VILLAGE	13	
Julie Wilson	ROOSEVELT AT SALT CREEK, THE	13	
Lindsey Granberry	DANBERRY AT INVERNESS	13	
Melissa Pinzer	HARBOUR VILLAGE	13	
Rachel Figueroa	ROSE SENIOR LIVING AVON	13	
Barbara Covington	DELANEY OF BRIDGEWATER, THE	12	
Stephen Gantt	DALLAS RETIREMENT VILLAGE	12	
Bianca Tricoli	DELANEY AT THE GREEN, THE	11	
Carrie Carter	ASBURY VILLAGE	11	
Denise diLuca	DELANEY AT THE VALE, THE	11	
Sharon Barnhart	CLARENDALE OF ST. PETERS	10	
Tawnya Turner	DALLAS RETIREMENT VILLAGE	10	
Diane Robinson	DELANEY AT THE VALE, THE	9	
Donna Salvati	DELANEY AT THE GREEN, THE	9	
Hilary Hanley	ROOSEVELT AT SALT CREEK, THE	8	
Mark Gephart	AMAVIDA AT LAKES PARK	8	
Theresa Adams	WINDSOR AT CELEBRATION	8	
Jennifer Soha	CLARENDALE CLAYTON	7	
Robin Debrito	DELANEY OF BRIDGEWATER, THE	7	
Beth Cordi	AMAVIDA AT LAKES PARK	5	
Latoya Smith	HARBOUR VILLAGE	5	
Chris Hoover	ASBURY VILLAGE	4	
Savannah Enz	DALLAS RETIREMENT VILLAGE	4	
Jennifer Loomis	CLARENDALE CLAYTON	1	



Rental Tier B 150 - 214 Units *Winners will be the top 10%

Rental Tier B - 150 - 214 units		
Name	Community Name	Move-Ins
Mark Monaghan	STERLING AVENTURA	36
Cynthia Clark	CLARENDALE AT BELLEVUE PLACE	26
Jodi Vogan	DELANEY AT PARKWAY LAKES, THE	23
AJ Hitchcock	OAKMONT GARDENS	22
Cheri Anderson	CLARENDALE AT INDIAN LAKE	22
Colleen Straka	CLARENDALE OF ALGONQUIN	21
Maureen Vande Logt	CLARENDALE OF ALGONQUIN	21
Dana Rantovich	ROSE SENIOR LIVING AT PROVIDENCE PARK	20
Jennifer Slayton	DELANEY AT GEORGETOWN VILLAGE, THE	20
Travis Tohey	HAVENWOOD OF MAPLE GROVE	20
Jim King	ROSE SENIOR LIVING CARMEL	19
Michelle Rainer	DELANEY AT SOUTH SHORE, THE	19
Margo Hays	DELANEY AT GEORGETOWN VILLAGE, THE	18
Randi Green	DELANEY AT LAKE WACO, THE	18
Christin Teters	VILLAGE AT THE WOODLANDS WATERWAY, THE	17
Kathryn Dietrich	CLARENDALE OF MOKENA	17
Melissa Hallbeck	BAYSHORE ON HILTON HEAD ISLAND, THE	17
Samantha Casey	ROSE SENIOR LIVING CARMEL	16
Brandon Biernat	ROSE SENIOR LIVING AT PROVIDENCE PARK	15
Kathy Schreiner	ROSE SENIOR LIVING BEACHWOOD	15
Bridget Fogarty	CLARENDALE OF MOKENA	14
Monique Trejo	OAKMONT GARDENS	14
Jill Bengle	ROSE SENIOR LIVING - CLINTON TOWNSHIP	13
Alicia Bowling	VILLAGE AT THE WOODLANDS WATERWAY, THE	12
Mary Jane Voltin	DELANEY AT LAKE WACO, THE	11
Brandon Wright	ROSE SENIOR LIVING BEACHWOOD	10
Linda Marre	CLARENDALE OF ADDISON	10
Heather Kmetz	DELANEY AT SOUTH SHORE, THE	9
Kim Perna	BAYSHORE ON HILTON HEAD ISLAND, THE	9
Moira Yuhas	CLARENDALE ANN ARBOR	9
Kelly Trevino	DELANEY AT GEORGETOWN VILLAGE, THE	7
Beth McCally	HERITAGE POINTE	6
Joan Desjarlais	CLARENDALE ANN ARBOR	6
Sahar Hussain	DELANEY AT PARKWAY LAKES, THE	6
Janet Tiomico	HERITAGE POINTE	4
Michelle Pennington	CLARENDALE AT INDIAN LAKE	2
Kaitlin McCaffrey	DELANEY AT SOUTH SHORE, THE	1



Rental Tier C 150 & less Units *Winners will be the top 10%



Rental Tier C - 150 and less		
Name	Community Name	Move-Ins
Shannan Rhodes	HERITAGE AT IRENE WOODS	35
Cori Rusher	HERITAGE VILLAGE ASSISTED LIVING AND MEMORY CARE	29
Nana Soto	FOULK LIVING	26
Kristin Burns	HAVENWOOD OF BURNSVILLE	25
Nicole Cobean	AVALON OF BLOOMFIELD TOWNSHIP, THE	25
Nicole Drews	HAVENWOOD OF MINNETONKA	23
Roxanne Reiter	AVALON OF LEWIS CENTER, THE	23
Keisha Jacobs-Jackson	SHIPLEY LIVING	21
Bryan Neal	AVALON OF COMMERCE TOWNSHIP, THE	20
Carlos Ortiz Rosario	PRESIDENTIAL PLACE	19
Sharon Fitzpatrick	AVALON OF NEW ALBANY, THE	19
Kathy Azbell, LMSW	BRIELLE AT SEAVIEW, THE	16
Samantha Villa	SOLANA DOYLESTOWN, THE	16
Tammy Latvis	VILLAGE AT WHITE RIVER JUNCTION, THE	16
Alice Campbell	BRIELLE AT SEAVIEW, THE	14
Christine Pepper	HAVENWOOD OF RICHFIELD	14
Amanda Mekara	NORTHPOINTE WOODS	13
Casey Williams	GREEN COUNTRY VILLAGE	13
Kendra Peterson	GABLE PINES	11
Nicole Stewart	MILLCROFT LIVING	11
Shelley Beckman	GABLE PINES	11
Ashley Steabner	HAVENWOOD OF BUFFALO	8
Kathryn Chase	VILLAGE AT WHITE RIVER JUNCTION, THE	1



PINNACLE Rental Tier B 150 - 214 Units - Occupancy *Winners will be the top 10% Occupancy - Rental Tier B - 150 - 214 units CLARENDALE AT INDIAN LAKE 98.6% BAYSHORE ON HILTON HEAD ISLAND, THE 98.5% CLARENDALE ANN ARBOR 98.5% 97.1% HAVENWOOD OF MAPLE GROVE CLARENDALE OF MOKENA 96.9% VILLAGE AT THE WOODLANDS WATERWAY, THE 96.6% DELANEY AT GEORGETOWN VILLAGE, THE 95.9% DELANEY AT SOUTH SHORE, THE 93.8% CLARENDALE OF ADDISON 93.4% CLARENDALE AT BELLEVUE PLACE 91.7% 90.7% DELANEY AT LAKE WACO, THE OAKMONT GARDENS 88.9% ROSE SENIOR LIVING CARMEL 88.1% CLARENDALE OF ALGONQUIN 87.8% ROSE SENIOR LIVING - CLINTON TOWNSHIP 87.2% ROSE SENIOR LIVING AT PROVIDENCE PARK 86.5% STERLING AVENTURA 85.2% ROSE SENIOR LIVING BEACHWOOD 80.5% DELANEY AT PARKWAY LAKES, THE 73.3% EMERSON AT ST. PETERS, THE 72.5% HERITAGE POINTE 63.8%

Rental Tier C 150 & less Units - Occupancy

*Winners will be the top 10%

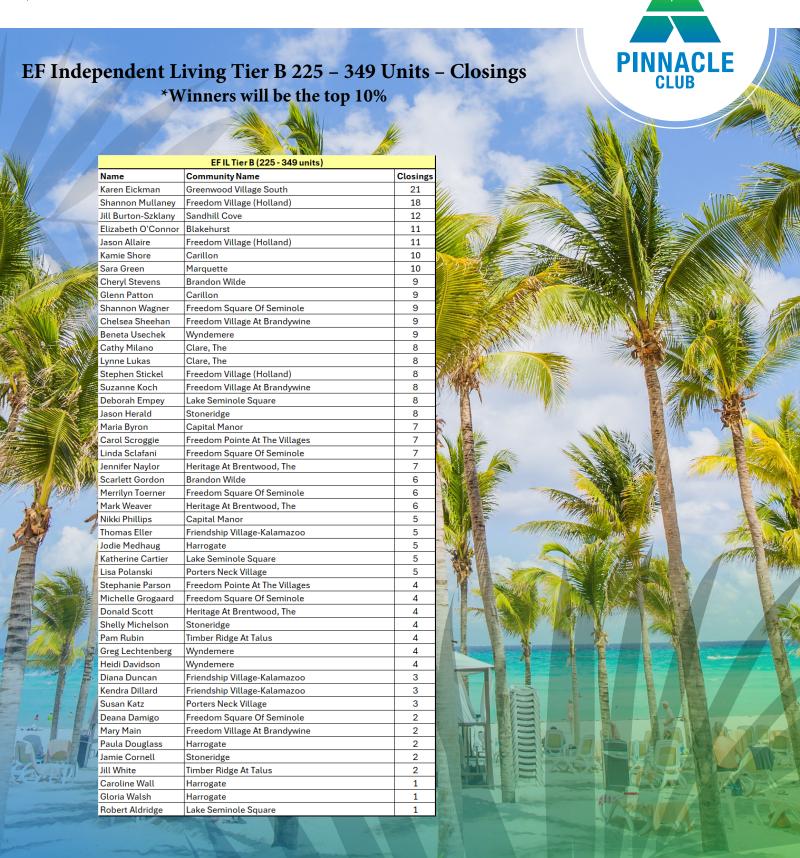
Occupancy - Rental Tier C - 150 and less	
HAVENWOOD OF BUFFALO	100.0%
HAVENWOOD OF RICHFIELD	99.3%
FOULK LIVING	96.0%
GABLE PINES	96.0%
HAVENWOOD OF BURNSVILLE	93.2%
MILLCROFT LIVING	91.6%
VILLAGE AT WHITE RIVER JUNCTION, THE	91.0%
GREEN COUNTRY VILLAGE	89.6%
HERITAGE VILLAGE ASSISTED LIVING AND MEMORY CARE	89.4%
HAVENWOOD OF MINNETONKA	86.6%
HERITAGE AT IRENE WOODS	83.4%
SHIPLEY LIVING	83.2%
NORTHPOINTE WOODS	81.6%
BRIELLE AT SEAVIEW, THE	81.2%
AVALON OF LEWIS CENTER, THE	79.8%
SOLANA DOYLESTOWN, THE	78.5%
AVALON OF COMMERCE TOWNSHIP, THE	77.7%
AVALON OF NEW ALBANY, THE	66.1%
PRESIDENTIAL PLACE	60.1%
AVALON OF BLOOMFIELD TOWNSHIP, THE	56.9%

PINNACLE

EF Independent Living Tier A 350+ Units - Closings *Winners will be the top 10% EFIL Tier A (350+ units) Closings Name Community Name Karen Barnes Luther Village 24 Patty Yingling Mercy Ridge 21 Luther Village Jan Beugger 21 Luci Norlin Regency Oaks 17 Freedom Village Of Bradenton **Bruce Call** 15 Kim Rees Westminster 15 Cynthia Glass Lake Port Square 14 Trish Mcilwaine Freedom Village Of Bradenton 13

Tanja Boothe Cypress Village 12 Kristin Drees Monarch Landing 12 Charlie Farrell Cypress Village Lexie Jones Rolling Green Village 11 Freedom Plaza 10 Cat Pinson Freedom Village Of Bradenton Jo-Anne Yermak 10 Freedom Plaza Carrie Mercer 9 Regency Oaks Katherine Smith 9 David Shopland Rolling Green Village 9 Katie Gomez 9 Sedgebrook Croasdaile Village Retirement Community 8 Danielle Brown Dana Bodney Cypress Village 8 Michael McIntyre Sedgebrook 8 Dayna Spina Casa De Las Campanas Christina Moran Freedom Plaza Traci Giliberto Sagewood Gail Muringer South Port Square Kenan Fleck South Port Square Heather Hess Casa De Las Campanas 6 Melisa Batac Lake Port Square 6 Michael Dobbs Sagewood Cypress Village Marylisette Green Friendship Village Of Tempe Cody Hecker Karen Loria Lake Port Square Brooke Patterson Casa De Las Campanas 4 Croasdaile Village Retirement Community 4 Julie Harp Friendship Village Of Tempe 4 Kim Knecht Mary Ellen Mazar Friendship Village Of Tempe Shannon Hopp Monarch Landing 4 Stacy Clam Monarch Landing 4 Rolling Green Village **Dorothy Jenkins** 4 Amy Kraabel Sedgebrook 4 Abby Moroney Cypress Village 3 Shawn Snyder Freedom Village Of Bradenton 3 Michelle Zientek Lake Port Square 3 Romy Grau Forum - Rhc 2 Erin Clem Regency Oaks 2 Carla DuBois Westminster 2 Cyndi Hamilton Freedom Plaza South Port Square Sarah Easterly Jordan Bleecker Westminster





EF Independent Living Tier C 225 & less Units - Closings

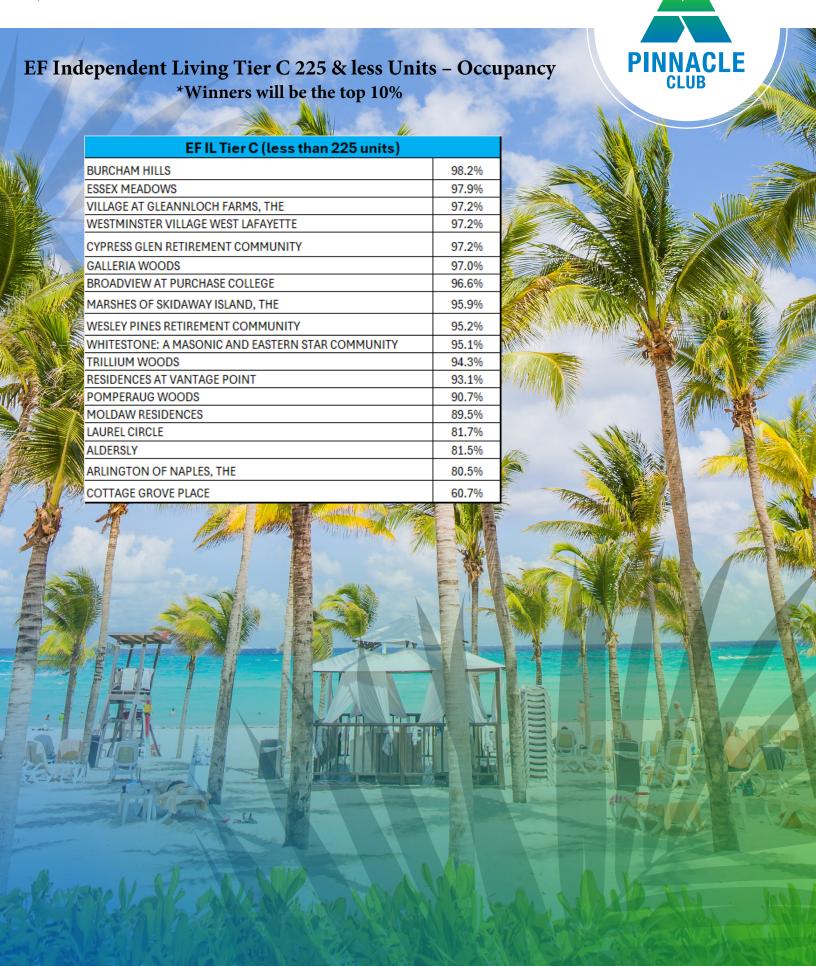
*Winners will be the top 10%

EF IL Tier C (less than 225 units)		
Name	Community Name	Closings
Stacy Guthmann	Moldaw Residences	16
Katie Travers	Residences At Vantage Point	15
Robbi Cleveland	Arlington of Naples, The	12
Colleen Edwards	Marshes Of Skidaway Island, The	10
Amy Post	Broadview At Purchase College	9
Anne Smyth	Galleria Woods	9
Wanda Larivee	Essex Meadows	8
Tricia Moody	Westminster Village West Lafayette	8
Elizabeth Jenkins	Cypress Glen Retirement Community	7
Cynthia Ryan	Laurel Circle	7
Philip Decyk	Laurel Circle	7
Shelley Mcdonald	Laurel Circle	7
Monica Hurd	WhiteStone: A Masonic and Eastern Star Community	7
Susan Bednar	Cottage Grove Place	6
Jeny Martin	Cypress Glen Retirement Community	6
Karen Hines	Essex Meadows	6
Amanda Regalado	Pomperaug Woods	6
Debi Bryant	WhiteStone: A Masonic and Eastern Star Community	6
Tina Witthoefft	Broadview At Purchase College	5
Janelle Halblom	Cottage Grove Place	5
Samantha Armstrong	Galleria Woods	5
Leigh Schultz	Pomperaug Woods	5
Patti Hutton	Residences At Vantage Point	5
Gail Vedder	Trillium Woods	5
Tasha Miller	Aldersly	4
Katy Riley	Trillium Woods	4
Linda Stanton	Trillium Woods	4
Michelle Traill-Crosser	Burcham Hills	3
Samantha Sumner	Burcham Hills	3
Lee Speno	Marshes Of Skidaway Island, The	3
Lori Morrison	Village At Gleannloch Farms, The	3
Stephanie Smith	Westminster Village West Lafayette	3
Melissa Lynch	Westminster Village West Lafayette	2
Allyssa Johnson	Arlington of Naples, The	1
Shonta Taylor	Residences At Vantage Point	1
Kim Walters	Wesley Pines Retirement Community	1
Jamie Cornell	Stoneridge	2
Jill White	Timber Ridge At Talus	2
Caroline Wall	Harrogate	1
Gloria Walsh	Harrogate	1
Robert Aldridge	Lake Seminole Square	1





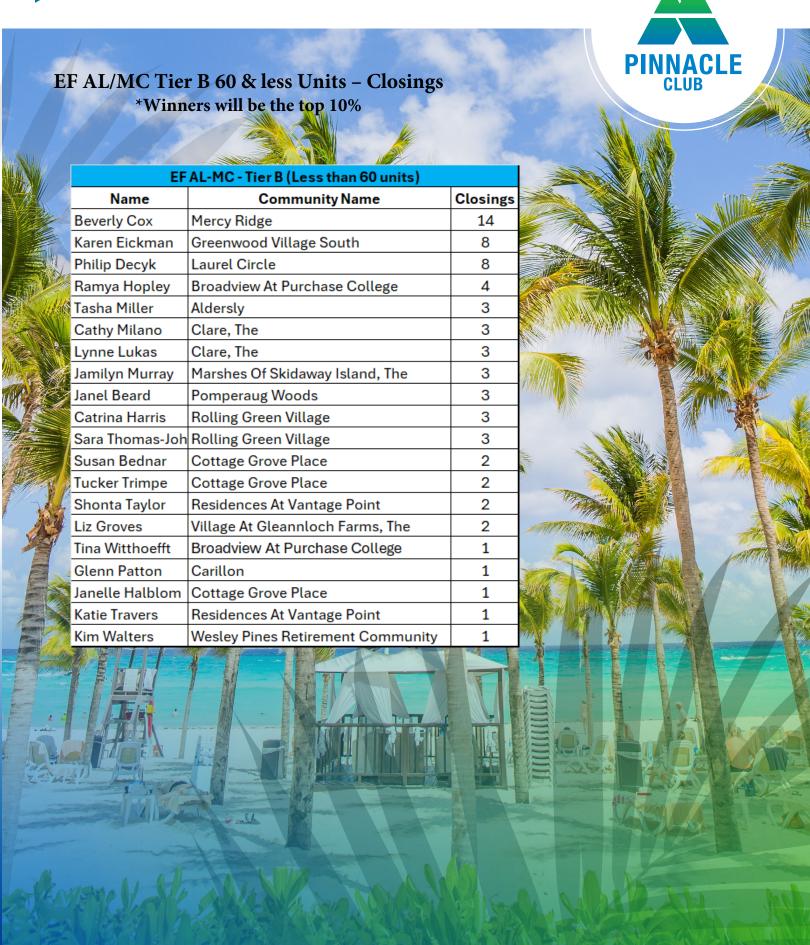




EF AL/MC Tier A 60+ Units - Closings *Winners will be the top 10%

PINNACLE

EF AL-MC - Tier A (60+ units)		
Name	Community Name	Closings
Niccole Trimboli	Freedom Pointe At The Villages	22
Deana Damigo	Freedom Square Of Seminole	22
Samantha Sumner	Burcham Hills	20
Michelle Traill-Crosser	Burcham Hills	19
Shawn Snyder	Freedom Village Of Bradenton	12
Paula Taylor	Wyndemere	10
Abby Moroney	Cypress Village	8
Emmy Brown	Friendship Village-Kalamazoo	7
Caroline Joy	Arlington of Naples, The	5
Kerri Hield	Freedom Village (Holland)	5
Tricia Moody	Westminster Village West Lafayette	4
Shaun Pedrick	Freedom Plaza	3
Lisa VanTassel	Marquette	3
Susan Buzin	Freedom Village At Brandywine	2
Michelle Grogaard	Freedom Square Of Seminole	1
Sara Green	Marquette	1







EF HC Tier A 80+ Units - Occupancy *Winners will be the top 10%

PINNACLE

EF HC - Tier A (80+ units)		
Community Name	Occupancy %	
SOUTH PORT SQUARE	95.3%	
MONARCH LANDING	95.3%	
SEDGEBROOK	94.8%	
FRIENDSHIP VILLAGE OF TEMPE	93.9%	
WESTMINSTER	92.8%	
GREENWOOD VILLAGE SOUTH	92.7%	
WHITESTONE: A MASONIC AND EASTERN STAR COMMUNITY	90.0%	
FREEDOM PLAZA	88.4%	
FREEDOM VILLAGE OF BRADENTON	88.1%	
FREEDOM SQUARE OF SEMINOLE	87.7%	
BURCHAM HILLS	85.9%	
CYPRESS VILLAGE	85.4%	
CROASDAILE VILLAGE RETIREMENT COMMUNITY	84.1%	
MILLCROFT LIVING	83.2%	
LAKE PORT SQUARE	82.6%	
DALLAS RETIREMENT VILLAGE	81.3%	
SHIPLEY LIVING	80.7%	
CARILLON	74.0%	
CASA DE LAS CAMPANAS	60.7%	

